



# Stochastic Simulation of Individual Retirement Accounts in Mexico (Replacement Rates Comparison)

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  - Mexican Pension System
  - Uncertain Benefits

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# Mexican Pension System

## Individual Account System

Reforms in 1997 changed Mexican Social Security System from Collective Capitalization into Individual Retirement Accounts System.



# Individual Account System

## Administrators

Accounts are managed by Pension Fund Administrators AFORE (for its acronym in Spanish) and every worker may choose one of them.

### Administrators

Afirme Bajío	Metlife
Azteca	PENSIONISSSTE
Banamex	Principal
Bancomer	Profuturo GNP
Coopel	SURA
Inbursa	XXI
Invercap	

Administrators in Operation 2012, Source: Mexican Supervising Institution CONSAR.

# SIEFOREs

## SIEFOREs

According to Worker Age, Administrators invest Retirement Savings in Market Money by using Specialized Investment Societies denominated SIEFOREs. (Portfolios)

**For Younger Persons, More Risk.**



# Benefits, Contributions and Requirements

## Benefits

- Pension + Survival Insurance = Cumulated Fund
- Minimum Pension Guaranteed (MPG)

## Contributions

- 6.5% of Salary+ Social Quota

## Requirements

- 65 Years Old
- 1250 Contributions Weeks ~ (24 Years)



# Uncertain Benefits

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- Contribution Density affects directly the Pensions.
- So...

# So, ¿Which Administrator Choose?



# Answer



# Answer

- Which gives the **Highest Pension**



# Answer

- Which gives the **Highest Pension**
- Or the **Highest Replacement Rate**





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$$\Delta\% = \frac{\textit{Pension}}{\textit{Last Salary}}$$



# In Probability Terms



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- Which has the **Smallest Probability of Exercising the (MPG) (Not Reaching the GOAL).**



# In Probability Terms

- Which has the **Smallest Probability of Exercising the (MPG) (Not Reaching the GOAL)**.
- The Administrator (Portfolio) with the **Highest Probability of Being Better than the Others**.



## Section 2

# Stochastic Simulation of Individual Retirement Account

# Individual Account Factors

- Contribution Density.
- Real Investment Returns.
- Salary History.

# Contribution Density

## Contribution Density

### Percentage of Contributions Made

CONSAR (2010)

- 70% Males
- 66% Females

# Modeling Contribution Density

- Non-Homogeneous Markov Chain Model
- Homogeneous Markov Chain Model
- Bayesian Model



# Markov Chain Models

Let  $C_n \in \{0, 1\}$  the Stochastic Process of Contributions at time  $n$

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- **Non-Homogeneous Transition Matrix**

$$P_x = \begin{pmatrix} p_x & 1 - p_x \\ 1 - q_x & q_x \end{pmatrix}$$

Where  $P_x(i, j) = \mathbb{P}[C_{x+1} = j | C_x = i] i, j \in \{0, 1\}$

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- **Homogeneous Transition Matrix**

$$\lim_{n \rightarrow \infty} \begin{pmatrix} p & 1 - p \\ 1 - q & q \end{pmatrix}^n = \begin{pmatrix} \delta & 1 - \delta \\ \delta & 1 - \delta \end{pmatrix}$$

Where:  $\delta =$  Contribution Density

# Bayesian Model

- Contribution  $C_n$  given  $\delta$  is a *Bernoulli*( $\delta$ ) Random Variable.

$f(C_n|\delta) \sim \text{Bernoulli}(\delta)$ , a priori distribution  $\pi_0(\delta) \sim \text{Beta}(\alpha, \beta)$   $\alpha, \beta > 0$

Then, the Predicted Distribution for  $C_{n+1}$  given  $C_n, \dots, C_1$  is:

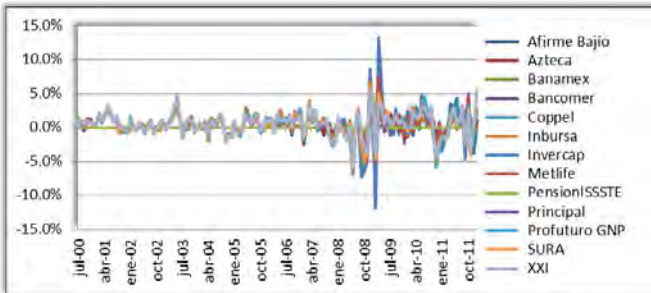
$$\hat{f}(C_{n+1}|C_n, \dots, C_1) \sim \text{Bernoulli}(\delta_{n+1})$$

Where

$$\delta_{n+1} = E[\delta|C_n, \dots, C_1] = \frac{\alpha + \sum_{j=1}^n C_j}{\alpha + \beta + n}$$

# Real Investment Returns

**Real Investment Returns are subject to Market Volatility.**



Source: Own elaboration with Data published by Regulator Institution  
CONSAR and Mexican Central Bank

# Modeling Real Investment Returns

- Bootstrapping Methods
- Heavy Tailed Distributions
- Mixed Distributions
- Multivariate Distributions
- Time Series Models (ARIMA, VARIMA, GARCH)
- Univariate Distributions
- So on...

# Multivariate Normal Distribution

Let  $R = (r_1, \dots, r_n)$  Monthly Investment Returns for  $n$  Administrators.  $R$  is Normal Distributed if its Probability Density Function is:

$$\phi(R, \mu, \Sigma) = |2\pi\Sigma|^{-1/2} \exp\left(-\frac{1}{2}(R - \mu)' \Sigma^{-1} (R - \mu)\right)$$

Where

$\mu = (\mu_1, \dots, \mu_n)$  Expected Monthly Real Investment Returns.

$\Sigma$  Volatility and Correlation Structure.

Those Parameters are estimated by Maximum Likelihood Method.

# Salary History

## Salary History

Salary changes in response of Abilities, Productivity and other Characteristics. The Comparison among Administrators might be Independent of Salary History.

## Salary Profiles

- Mexican Average Salary  $\mu = 4.2$  Minimum Wages (MW)
- $\mu + \sigma = 8.8$  (MW)

## Salary Growth

- 1% Real Annual Growth as Actuarial Valuations from Mexican Social Security Institute



# Simulations

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- At time  $t$  is determined:

$$SIEFORE_j = \begin{cases} 1, & x_t \leq 22 \\ 2, & 26 < x_t \leq 37 \\ 3, & 37 < x_t \leq 45 \\ 4, & 45 < x_t \leq 59 \\ 5, & 59 < x_t \end{cases}$$

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- Given  $SIEFORE_j$  it is generated a Normal Vector of Investment Returns  $R_j = (r_1, \dots, r_n)$  for  $n$  Administrators.

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- After a year, Salary is upgrade one percent and the Process Continue until Retirement Age.

# Replacement Rate Simulation

- For Administrator  $i$  the Pension is:

$$P_i = \Delta \% S_n = \max \left( \frac{F_{i,r}}{\frac{13}{12}(\ddot{a}_x^{(12)} + \ddot{a}_y^{(12)} - \ddot{a}_{xy}^{(12)})}, MPG \right)$$

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- It is Constructed  $N$  Replacement Rates Scenarios.

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$$\hat{p}_i = \sum_{i=1}^N \frac{I\{P_i = MPG\}}{N}$$

- Probability of Administrator  $i$  is worse than Administrator  $j$

$$\hat{p}_{i,j} = \sum_{i=1}^N \frac{I\{\delta_i < \delta_j\}}{N}$$

## Salary Profiles

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- 20, 30 Years Old
- Average Salary  $\mu$  4.2 MW,  $\mu + \sigma$  8.8 MW
- Contribution Density .70 and .66 for Males and Females

## Section 3

# Results and Conclusions



# Simulation Results

## Simulations

- Simulations were elaborated with the statistical package R.
- Data was obtained from the Regulator Institution CONSAR and the Mexican Central Bank webpages at February 2012.

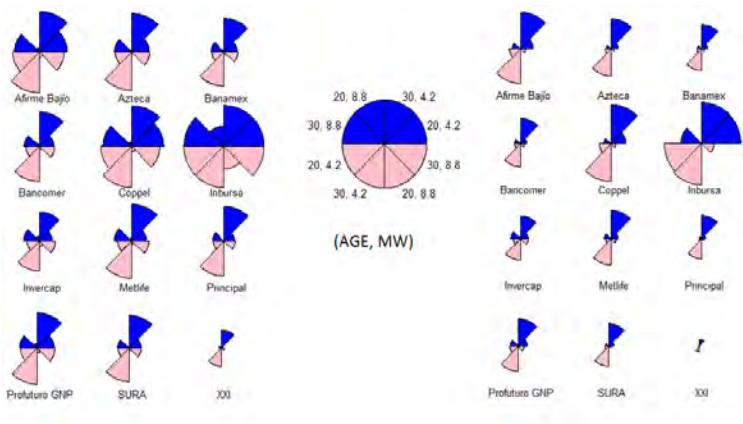
# Probabilities of Exercising the MPG

Probability of exercising MPG		System			
		Salary			
		4.2 MW		8.8 MW	
Sex		AGES		AGES	
		20	30	20	30
M	70%	0.446	0.844	0.103	0.446
	100%	0.253	0.661	0.014	0.172
F	66%	0.427	0.853	0.117	0.454
	100%	0.222	0.613	0.010	0.119

Probabilities grows up as age as well. Not taking into account Contribution Density Underestimate Actuarial Valuations of MPG Benefits

Probabilities of Exercising PMG

# Probabilities of Exercising the MPG by Administrators, Contribution Density, Salary and Sex



Density Average (Left), Density of 100% (Right)

# System Replacement Rates

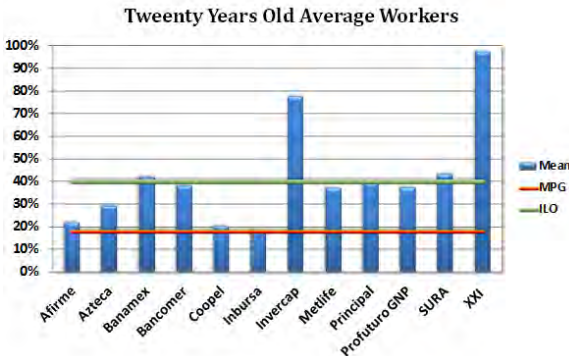
Replacements Rates ( $\mu$ , $\sigma$ )		System							
		Salary							
		4.2 MW				8.8 MW			
		Ages							
Sex	Density	20		30		20		30	
		$\mu$	$\sigma$	$\mu$	$\sigma$	$\mu$	$\sigma$	$\mu$	$\sigma$
M	70%	42%	38%	23%	8%	39%	39%	16%	7%
	100%	59%	60%	27%	13%	54%	51%	22%	11%
F	66%	43%	39%	22%	6%	36%	31%	16%	9%
	100%	63%	64%	28%	14%	57%	54%	23%	12%

Replacement Rates are higher for Average Workers due Social Quota.

Only Young Workers could reach Replacement Rates above 40%.

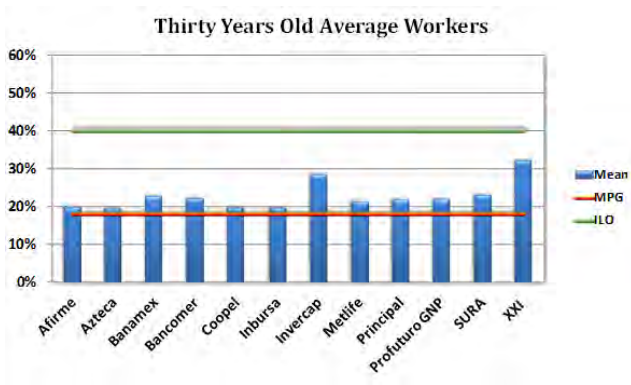
Differences due Contribution Density go from 4% to 20%

# Administrators Expected Replacement Rate



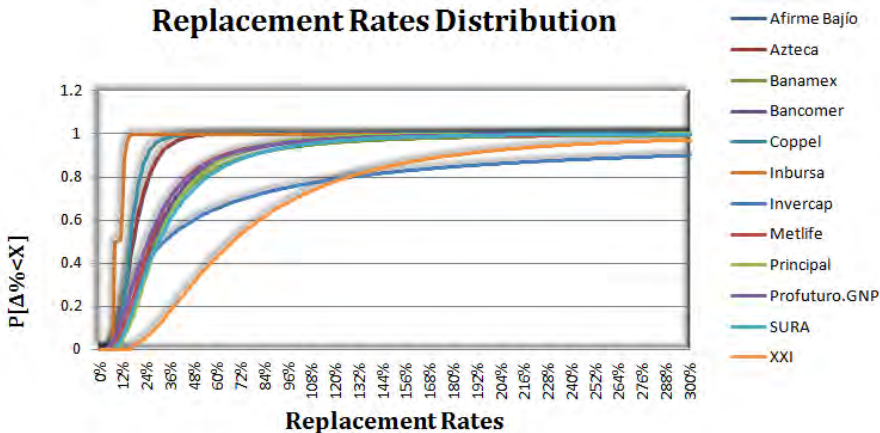
Only two Administrators can give Pensions above the International Labour Organization recommendation of 40%

# Administrators Expected Replacement Rate



All Administrators among the MPG and ILO Recommendation

# Replacement Rates Distribution



Administrators except Invercap and XXI with Probability of .8 will no give Replacement Rates higher than 56% for 8.8 MW Average Workers

## Correlation Matrix

$\rho_{xy}$	Afirme Bajío	Azteca	Banamex	Bancomer	Coppel	Inbursa	Invercap	Metlife	Principal	Profuturo GNP	SURA	XXI
Afirme Bajío	1	0.92	0.84	0.88	0.95	0.51	0.63	0.89	0.91	0.88	0.85	0.81
Azteca		1	0.89	0.93	0.9	0.47	0.74	0.91	0.94	0.91	0.91	0.84
Banamex			1	0.98	0.82	0.46	0.88	0.92	0.94	0.97	0.98	0.91
Bancomer				1	0.86	0.48	0.87	0.94	0.96	0.98	0.98	0.91
Coppel					1	0.53	0.63	0.87	0.9	0.84	0.84	0.78
Inbursa						1	0.28	0.47	0.55	0.47	0.47	0.46
Invercap							1	0.8	0.77	0.83	0.87	0.79
Metlife								1	0.96	0.95	0.94	0.9
Principal									1	0.96	0.97	0.9
GNP										1	0.97	0.91
SURA											1	0.93
XXI												1

High Correlation due Investment Returns.



## Probability of Being Better than other Administrator

$P[\Delta_i < \Delta_j]$	Afirme Bajio	Azteca	Banamex	Bancomer	Coppel	Inbursa	Invercap	Metlife	Principal	Profuturo GNP	SURA	XXI
Afirme Bajio		0.9	0.91	0.9	0.22	0.02	0.83	0.89	0.97	0.81	0.94	1
Azteca	0.1		0.8	0.75	0.03	0	0.75	0.69	0.93	0.59	0.87	1
Banamex	0.09	0.2		0.26	0.02	0	0.64	0.31	0.54	0.17	0.63	1
Bancomer	0.1	0.25	0.74		0.02	0	0.71	0.41	0.74	0.26	0.83	1
Coppel	0.78	0.97	0.98	0.98		0.02	0.84	0.91	0.97	0.83	0.96	1
Inbursa	0.98	1	1	1	0.98		0.88	0.93	0.97	0.89	0.96	1
Invercap	0.17	0.25	0.36	0.29	0.16	0.12		0.23	0.36	0.18	0.35	0.84
Metlife	0.11	0.31	0.69	0.59	0.09	0.07	0.77		0.73	0.4	0.75	1
Principal	0.03	0.07	0.46	0.26	0.03	0.03	0.64	0.27		0.19	0.53	1
GNP	0.19	0.41	0.83	0.74	0.17	0.11	0.82	0.6	0.81		0.86	1
SURA	0.06	0.13	0.37	0.17	0.04	0.04	0.65	0.25	0.47	0.14		1
XXI	0	0	0	0	0	0	0.16	0	0	0	0	

XXI And Invercap are more probable to be better than the others Administrator

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- High Probabilities of Exercising the MPG
- Replacement Rates System are between MPG and ILO recommendation.
- XXI and Invercap are more probable to give Higher Replacement Rates.
- System could be Over valuated due not taking into account Contribution Density effects.
- Methodology can be also used for Comparing Investment Strategies, Portfolios, Competitors in terms in final Benefits and Probabilities.

We need to think about our future before this:



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Merci!!